



Oriole Nation Booster Club

The School District of North Fond du Lac

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3/2/2016

7:00 - Meeting called to order by Joe Maramonte - asked for the February Minutes to be approved. Rob Giese motioned to approve the minutes, seconded by Aaron Sadoff. All in favor. Motion passed

7:02 - Treasurer's report by Ken Stephani - The funds we have available to us is \$ 23,309.27 - In February we made \$8791 - If you would like to see the full report it can be found on the website. Ken broke each part down for all present. If you have questions please see Ken Stephani. Joe Maramonte expressed his gratitude to all who have worked the concession stand and Dawn Neimuth for all their hard work. The amount raised is stunning. Many have shared their praise and thanks to how the concessions are now run - the process - all is going well. Many thanks to all. A Thank You note will be sent to Buffalo Wild Wings for all their support to us. Remember that when you go to BWW - mention Oriole Nation and 10% will go to O.N. Motion to accept the treasurer's report made by Dean Wikowski and seconded by Charlene Juoni - All in Favor - Motion passed.

7:12 - Fundraising Report - Aaron Sadoff - if we can get families to come and work concessions we may only need one fund raiser per year. We were looking at raising \$15,000 - we have met this goal. This coming year we would like to raise \$67,000. A full Fundraising Strategic Plan layout can be seen. Please ask Aaron for a copy or check the website. Our big challenge is to find a way to sustain our fundraising. If we can sell a 1000 calendars for \$30 we will then only need to work concessions to raise enough funds to keep O. N. going.

Sponsorship layout.

Gold Level - \$ 1,500, A banner (3 by 6), Plaque, then name on our program , Sign at Oriole Open - goal is to get 13 companies at this level. We already have 1 - A&W. (\$18,000)

Silver Level - \$1,000 - A banner (2 by 3) , small ad in the calendar, plaque, name in the program and an Oriole Open sign. (want 12 companies) (\$12,000)

Bronze - \$500 - smaller ad in the calendar, plaque, spot in the program, Oriole Open sign. Want 24 companies. (\$12,000)

Total intake is \$42,000 -

We may have some " in kind " donations too - such as water donations, gift cards etc.

Looking to make \$27,000 profit between all sponsorships -

Sheets will be developed that explain all. We need companies to support us. The companies will get exposure.

Please be thinking of companies and their contact person who may be willing to support us. Get those names to Aaron Sadoff

Oriole Open - split 3 ways - Oriole Nation, North Fond du Lac Pool and Police Benevolent Society. This will be the 6th annual. Thurs. Aug. 4th and Friday Aug. 5th , 2016. Thursday night from 4:30 - 11:15 (\$25) have a silent auction, big ball drop (1000 numbers) 6:00 the ball drops. Have a hole in one contest, 2 beverage tickets, 1 raffle ticket, then band The Presidents (7:00 - 11:00). 8:00 raffle drawing - Hope to get 400 people there. Friday begins at 8:30 - golfing, golf until you are done - around 3:00 - keeping it at 172 golfers. If you would like to be a team of 4 get the

info to Aaron at orioleopen@gmail.com - first come first serve. Cost is \$80. Do not have to pay until August.

Calendar Raffle - Rob Giese presented the layout of the calendar. It will begin with a cover sheet, turn the top over - the first 2 sheets will be information regarding O.N. and our activities and information on the Script program.. Then the calendar will start. Each month will have photos of sports, arts, etc. Next to the photos will be place for our sponsors. Each month will have the school events listed (sports, music events, plays, conferences etc) At the end will be another informational sheet with O.N. events. Also there will be list of the big payout dates. Then at the bottom of that page will be the tickets - there will be #'s (000- 999) it will be tied into the Daily Pick 3 drawing. The numbers picked for the Daily Pick 3 Drawing are the numbers used for the calendar winner of the day Checks will be written once a month to all the daily winners.. Our total payout will be \$6900 - Each calendar purchased is entered daily to win. You can win more than once. Goal to sell 1000 calendars for \$30 - total of \$30,000. To replace our discount cards the calendar will have coupons at the back that buyers can cut out and use. For \$30 you get a daily chance to win at least \$15, you get coupons and entered into the Oriole Open Ball Drop. The main goal is to promote our students, our district and Oriole Nation. We can get these for \$ 7.00 each - cost to us is \$7000. The calendar dates begins August 1st 2016 goes to July 31st 2017. You can see the specifics to the fund raising from this on the Fundraising Strategic Plan Sheet. (3 things wrapped up in one - calendar, coupon card, ball drop).

Motion made by Joe and Robin Maramonte to accept the plan just put forth by Aaron Sadoff - Seconded by Mr. Duley - motion carried.

Motion made to accept the FundRaising Report by Joe Maramonte - seconded by Rob Giese - motion carried.

7:59 - Budget request for Music Camp - vocal section. The request will fund 3 - half tuitions and 1 full tuition. Total request is for \$1350.00 - This is to secure the student's spot and the early bird rate. In the past, Music Parents have sponsored kids. Kids go to music camp - come back and teach other kids what they learned. Aaron Sadoff motioned to accept - Sue Stefani seconded it - motion passed.

8:04 - Request made for Post Prom. The request is for \$500. This is money promised to us by Kohls Cares. This money will be paid to us by Kohls Cares once the volunteer hours are put in. The Kohls Cares Volunteers will be putting in their hours at our Post Prom Event on Sat. April 9th, 2016. Motion made to accept Dawn Neimuth. and Ken Stephani seconded it - motion carried.

8:07 - Looking at Oriole Nation bylaws. Questions have been posed as to how we disburse funds and Board position terms and voting on the positions. We need to discuss changes in the bylaws a month prior to voting on them. First the disbursement - currently the school district is taking care of this for us through an activity account - O. N. does not have a checkbook. O.N. is waiting on approval of our forms before we can get a checkbook (501 c3). We will need to change Article XV Section 1: how we pay out - need a financial institution , Section 8: change so we can continue to have Maria assist us. These two sections need to be tweaked and vote on the changes next month. An O. N. checkbook would mainly be used for the calendar raffle payouts. Discussion led to keeping the financial system we are currently using in place. We are currently supported by North Fond du Lac School District and their staff and program. This is working out very well. It was noted that this is not any extra work for the school district and the information is clearly reported out.

Another issue brought was when to vote on board positions for the following year. Some board members will have children graduating in June and would like to exit their board position at or around that time. One idea is that do we vote beginning of June or have the vote in July. Proposal was to have elections in May, then the new member will begin in July. They will be mentored the Months of June and July - Joe Maramonte will make the changes and we will vote on them next month - April. Thought put forth - groups should look at the bylaws yearly. Perhaps look at them again in September.

8:25 - President's report - Joe Maramonte - wanted to share how our donations have been used and have benefited our students. We gave the Future Business students money and 3 students are going to state. Ice Fishing team was- given money and the team finished in the middle of the pack. Power Lifting team was also given money and 3 members are going to the state competition Mar. 11th and 12th. Our money is not being wasted our kids are shining.

Joe put forth an idea that this spring/ summer a concessions committee be formed. The committee will be composed of 3 - 4 people so Dawn does not have to be at concessions for each event. Please start thinking of people who may want to be involved in this. Think of middle school parents. Staff member Kelly Mauer has really supported this. Look at getting some of the school groups involved as well - Key Club etc to help lessen the load. They have assisted with counting candy bars etc. This has been a big help to Dawn.

Aaron Sadoff suggested that coaches and activity advisors be trained on how to write their budget proposals. This training should be done this spring before they begin to submit their budgets for the 2016 - 2017 school year. He also suggested we get our O. N. T-Shirts ordered and ready for people to purchase.. Ken Stephani asked that if we hear anything negative bring to the group. Get the word out that this is a good group.

Coach Duley, Girls volleyball coach, is now going to support O. N. - he is excited to be a part of this organization.

8:35 - Motion to adjourn by Joe Maramonte - Ken Stephani and Robin Maramonte - approved.

Note: A list of all who attended and the group they represent is available from Jodi Giebel.